



AIRBUS



SUPPLYON

Airbus Helicopter North America - SupplyOn Supplier Information Session

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Your Supply Chain

Empowered. Connected. Visible. End-to-End.

Airbus Helicopters North America (AHNA) – SupplyOn: Supplier Information Session

Agenda

Topics	Responsible
Airbus Helicopters' digitalization initiative	Airbus Helicopters North America (AHNA)
AirSupply: The collaboration platform for the Aerospace Industry	SupplyOn
Registration	SupplyOn
Helpful information	SupplyOn
Q&A	

Airbus Helicopters North America's digitalization initiative

Your Supply Chain

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Airbus Helicopters North America's Digitalization Initiative

The goals of our digitalization project

With SupplyOn, we have a partner that can support us in the implementation with its long experience.

What is our aim?

- Enhance the competitiveness of the helicopter sector by improving collaboration and communication between suppliers and Airbus.
- Reduce the amount of time required to collaborate on a PO, especially when there are changes in time and/or quantity
- Work in a more user friendly and integrated, customizable platform



Digitalization of our business process is a key success factor for cooperation with our suppliers across the entire supply chain.

AirSupply: The collaboration platform for the Aerospace Industry

Your Supply Chain

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AirSupply: The collaboration platform for the Aerospace Industry

Benefits of the Purchase Order Collaboration



Transparent, standardized order process



All orders and order changes available in real-time



Access to orders across various locations and entities



Order Status Management



Purchase Order Alerts

AirSupply: The collaboration platform for the Aerospace Industry

What you will be able to do as a supplier using the AirSupply Purchase Order Collaboration



Acknowledge new purchase order schedule lines
by accepting or proposing a new delivery date and quantity.



Answer your customer purchase order change request
by accepting, rejecting or proposing other delivery values (dates and quantities).



Inform your customer of a delay on the delivery
by initiating a change request on promised dates and/or quantities.

Registration

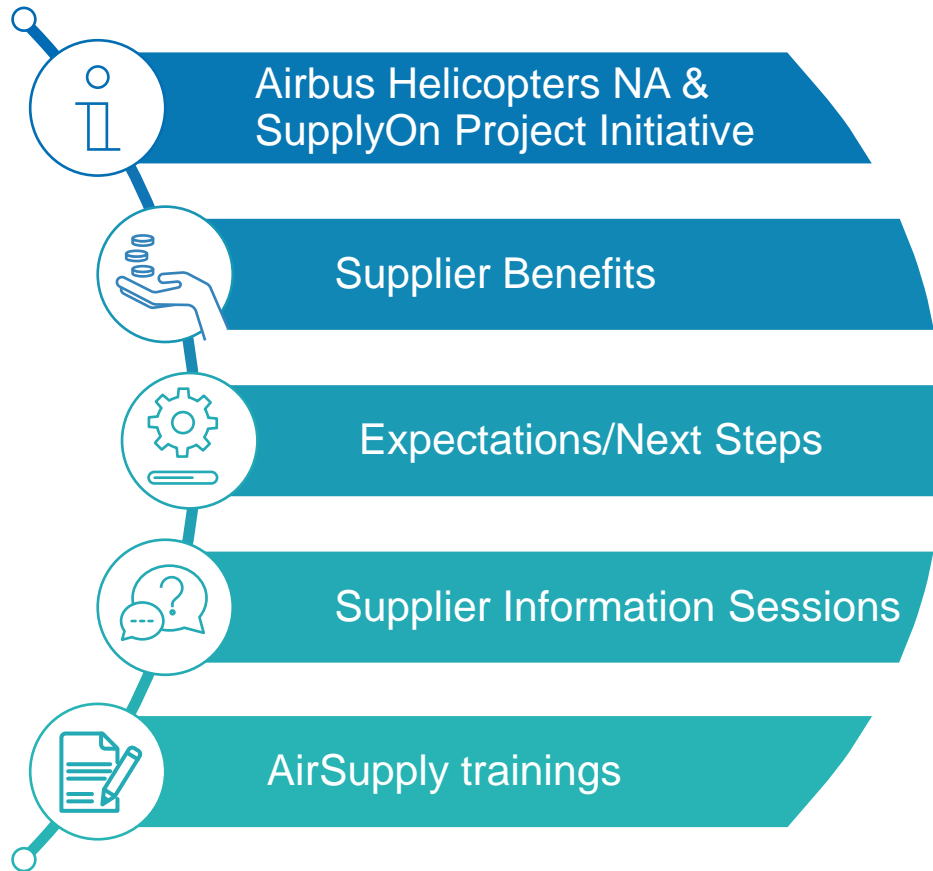
Your Supply Chain

Empowered. Connected. Visible. End-to-End.

Registration

Mobilization letter

Before the rollout of AirSupply, we inform you about:



You are invited to join Airbus Helicopters North America's digitalization project with SupplyOn

Dear [Name] [Surname],

Airbus Helicopters North America is pleased to announce the launch of our supply chain digitization, an AirSupply project for suppliers in cooperation with SupplyOn.

On Tuesday July 2nd, we will roll out the SupplyOn AirSupply Service (ordering module only) to optimize our processes.

The AirSupply Service will enable you to exchange your documents with Airbus Helicopters Inc. (AHI) and Airbus Helicopters Canada Ltd. (AHCA) in a more transparent and faster way. You will be able to manage your documents in a central location with access for all your required users.

What do you have to do?

To work with AHI & AHCA in AirSupply you need to register with SupplyOn.

The use of AirSupply does not require any Software implementation on your side, AirSupply is easily accessible via your internet browser.

In the next few days, you will receive an email from SupplyOn with your individual registration link. Please make sure you complete the registration process within 7 days.

The use of the AirSupply Service has a monthly cost of €40/\$40.

We support you all the way!

- We have set up a [Supplier Information Portal](#) for you.
- On July 1st and July 3rd, there will be two **Supplier Information Sessions** organized for you to present the AirSupply project. Please register [here](#).
- From July 22nd until August 29th, you have the opportunity to participate in **free online AirSupply trainings**. Please register on the [trainings page](#).

Please contact your main contact at Airbus Helicopters North America or the project team if you have any questions.

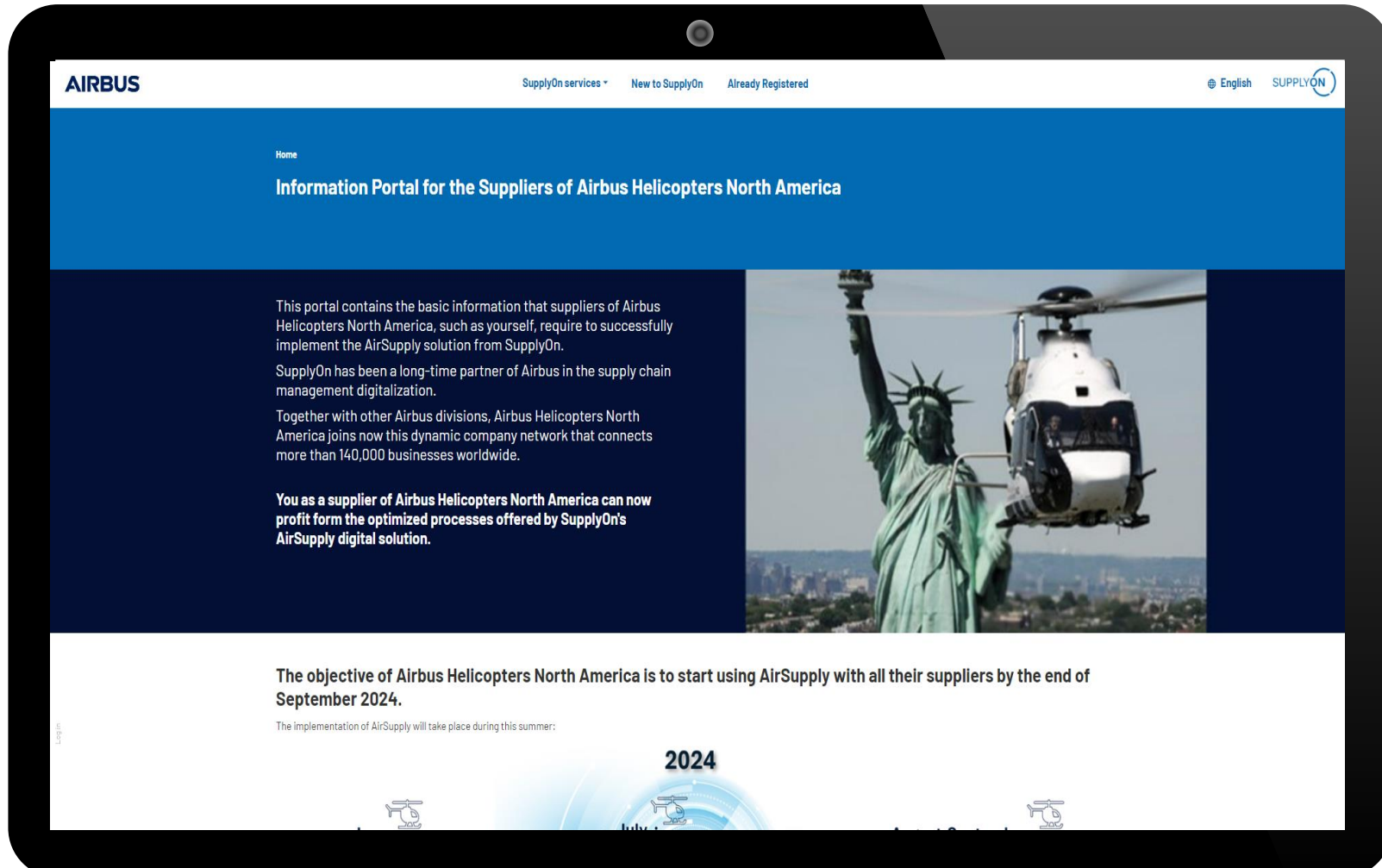
Thank you for your continued partnership. We look forward to the positive impact this new IT solution will have on our collaboration.

Best regards,

Airbus Helicopters North America Project Team

Registration

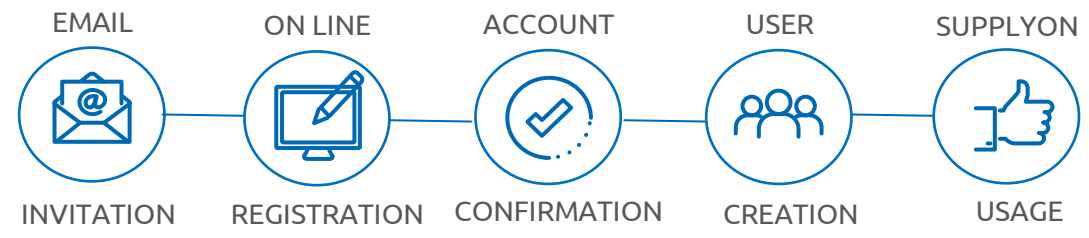
Supplier Information Portal: <https://partners.supplyon.com/en/ahna>





Registration Process in 5 steps


NEW TO SUPPLYON



Click on the image and watch a short video

Registration

Registration email & Registration confirmation



\$OrganizationName
 D.U.N.S. \$DunsNumber

Dear \$Salutation \$FirstName \$LastName,

Welcome to the registration for the SupplyOn platform.

Your customers Airbus Helicopters Inc. (AHI) and Airbus Helicopters Canada Ltd. (AHCA) will use the AirSupply in cooperation with your company.

To be able to use the SupplyOn service AirSupply, your company needs to register with SupplyOn.

The registration will only take a few minutes. To start the online registration process, please click on the following link:
[https://platform.application.nrd.supplyon.com/slm/nidreq/initialize?token=\\$RegistrationToken](https://platform.application.nrd.supplyon.com/slm/nidreq/initialize?token=$RegistrationToken).

Please copy and paste the link into your browser in case the registration page does not open automatically after clicking on it.

As soon as you have completed the registration, AHI & AHCA will be informed that your company is ready to use the service.

Note: When you register your company for the first time, you will be assigned the role of Company Administrator. You can transfer this role to another person in your company later on.

For more information on the [registration process](#), the project and the SupplyOn services, please visit the [Supplier Information Portal](#).

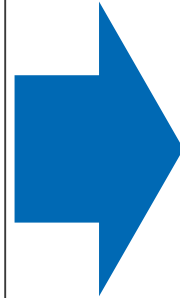
We look forward to the positive impact AirSupply will have in your cooperation with AHI & AHCA.

Best regards,
 Your SupplyOn Team

Please do not reply to this automatically created e-mail. If you have any questions, please contact our [customer support](#).

Email: Customer-Support@SupplyOn.com
 Contact: <https://contact.supplyon.com/>
<https://www.supplyon.com>

SupplyOn AG, Ludwigstrasse 49, D-85399 Hallbergmoos
 Executive Board: Markus Quicken (Chairman), Dr. Stefan Brandner - Chair of the Supervisory Board: Dr. Tanja Rückert
 Registration Court: Munich, Commercial Register Number: HRB 138283



Welcome to the registration at SupplyOn

Create your user account: 1

Salutation*
Mr.

First Name*
Peter

E-Mail address*
slm-migration@supplyon.com

User Language*
English

User Name*
DemoUser123

Password*

Last Name*
Mustermann

E-Mail address (repeat)*
slm-migration@supplyon.com

Phone*
089 1123456789

Password (repeat)*

Please check the master data of your company provided by your customer and correct them if necessary: 2

Company Name*
Supplier Demo GmbH

D-U-N-S No.*
848484845

Street*
Testweg 100

ZIP Code*
81379

City*
München

Company Name 2

VAT Number*
DE123456789

Country*
Germany

State/province

Time zone*
(GMT+01:00) Europe/Berlin

In case other entities of your company are already registered at SupplyOn, you can join that contract. Please enter the enrollment number here.
 Enrollment Number

I have read the General Terms and Conditions as well as the Service Specification and the Privacy Policy and I agree / accept them.*

Please find below an overview of the selected SupplyOn services: 3

Sourcing Manager, customer: SupplyOn AG
 Your customer contact:
 Peter Testuser
 slm-migration@supplyon.com
 per year 420.00 EUR

Sum of service fees for the first contract year: 420.00 EUR

As a final step, please check and add your invoice data:

Invoice recipient: 1
 Supplier Demo GmbH
 Testweg 100
 81379 München
 DE123456789

I want to...

Order Confirmation

Please note: We will send you an e-mail to approve your e-mail address. To finish the registration, click on the link in this e-mail.
 To re-send the e-mail notification containing the link to approve your e-mail address, please click on the following link: [Resend e-mail](#)

Thank you for your order. Please find the details of your data below:

Registration

Email and Order Confirmation

Von: registration@supplyon.com <registration@supplyon.com>
Gesendet: Montag, 21. Januar 2019 15:53
An: [redacted]
Betreff: SupplyOn registration: Approval of your e-mail address

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SUPPLYON

Company: [redacted]
D-U-N-S No.: 124568963

Dear Mr. [redacted],

[Please click here](#) to finish the registration of your company "Starwars Company" at SupplyOn and to

You will be forwarded to the summary of your registration. This summary will be sent by e-mail to you as well.

Note:

If you have closed the browser meanwhile, you have to login to SupplyOn first. Please use the user name and

You can view and download the SupplyOn privacy notice here.

We wish you much success in using the SupplyOn services.

Best regards
Your SupplyOn Team

Click the link to finish registration and approve email address

✓ Your e-mail is successfully confirmed.

Order Confirmation

Thank you for your order. Please find the details of your data below:

Your Company Data:

D-U-N-S No.	124568963
Company Name	[redacted]
	Ludwigstr. 49, Hallbergmoos, 85399 Bahamas

Your SupplyOn services:

WebEDI, customer: SupplyOn AG ⓘ	per year 420.00 USD
Your customer contact:	

year: 420.00 USD

Ludwigstr. 49, Hallbergmoos, 85399
Bahamas

on your customer ID 418080. Your contract ID is 349735, the contract start date Feb 1, 2019.

s order confirmation and information about the next steps.

form you that the SupplyOn service is activated for your company. This e-mail will be sent shortly after the registration.
our user name and password.

5

Von: registration@supplyon.com <registration@supplyon.com>
Gesendet: Dienstag, 22. Januar 2019 08:52
An: [redacted]
Betreff: SupplyOn registration: Your SupplyOn order

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SUPPLYON

Order Confirmation

Thank you for your order. Please find the details of your data below:

Your company data

Company name:	[redacted]		
D-U-N-S No.:	124568963		
Street:	Ludwigstr. 49		
ZIP code:	85399	City:	Hallbergmoos
Country:	Bahamas	State/province:	

Your SupplyOn services

WebEDI, customer: SupplyOn AG	per year 420.00 USD
Your customer contact:	

Sum of service fees for the first contract year: 420.00 USD

Your invoice data

Company name:	[redacted]		
Street:	Ludwigstr. 49		
ZIP code:	85399	City:	Hallbergmoos

Additional email order confirmation will be automatically sent

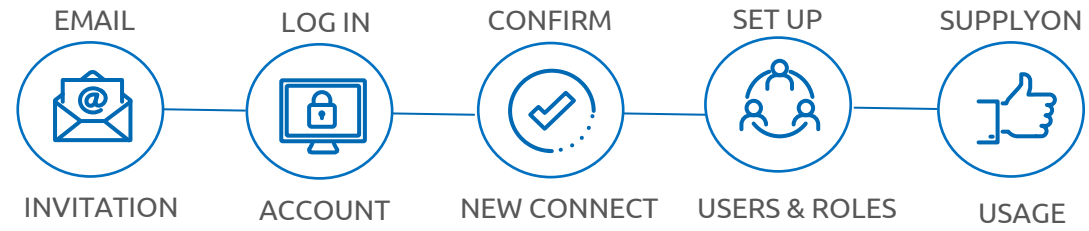
The service has a monthly fee (40\$/€)



Registration

Process in 5 steps

EXISTING ACCOUNT



Click on the image and watch a short video

Registration

If you are already registered in SupplyOn



If your company already has a SupplyOn account, the **Company Administrator** receives an email with a connection approval request. With a click the company admin can accept the new connection with Airbus Helicopters.

\$OrganizationName
D.U.N.S. \$DunsNumber

Dear \$Salutation \$FirstName \$LastName,

Airbus Helicopters Inc. (AHI) and Airbus Helicopters Canada Ltd. (AHCA) will use the SupplyOn service AirSupply for the future collaboration with your company.

As you are already working with SupplyOn, all you have to do is confirm the service by logging into your user account. Under "My Tasks", you will find the "Contract & Invoices" area where you can confirm the additional service.

[Watch our video for more information.](#)

You need to be Company Administrator to confirm the new service. If you are not a Company Administrator, please find below the list of the Company Administrators of your company:

Company administrator first name, last name, email address and phone number.

As soon as the service has been confirmed, you can log in SupplyOn and use AirSupply with Airbus Helicopters. In case you don't have a user account yet, please ask one of your Company Administrators to create one for you.

For more information on the [registration process](#), the project and the SupplyOn services, please visit the [Supplier Information Portal](#).

We look forward to the positive impact AirSupply will have in your cooperation with AHI & AHCA.

Best regards,
Your SupplyOn Team

Helpful information

Your Supply Chain

Empowered. Connected. Visible. End-to-End.

Helpful Information



02

Registration
SupplyOn Customer Support
Available 24/7 in 9 languages



01

What is SupplyOn
Presentation video



03

Supplier Information Portal
Airbus Helicopter Information Portal for Suppliers
Available in EN



04

AirSupply Trainings for free in EN & FR!
Airbus Helicopter Information Portal for Suppliers



05

Questions on using SupplyOn
SupplyOn Support Center

Thank you for your attention!

Charlotte Freyburger



+49 811 9 99 97 225



Charlotte.freyburger@supplyon.com