

# Pengadaan SupplyOn Pelatihan Pengguna Utama

Your Supply Chain Empowered. Connected. Visible. End-to-End.



SupplyOn Intern

# HITACHI Astemo – Pengadaan SupplyOn

Pelatihan Pengguna Utama Pengadaan

### TRANSFORMASI DIGITAL. TERSAMPAIKAN.



# Matriks AIM – Pelatihan Pengguna Utama untuk Pengadaan SupplyOn

### Tujuan

### Mengapa kita melakukan pelatihan ini? Untuk ...

- > Mengenal lebih jauh tentang Pengadaan SupplyOn
- > Memungkinkan Pengguna Utama untuk membuat, mengirim, mengelola RfQ
- > Memungkinkan penggunaan harian oleh Pengguna Utama
- > Memberdayakan Anda untuk melatih Pengguna SRC lainnya

### Hitachi Astemo/Pemangku Kepentingan

**Untuk siapa kita melakukan pelatihan ini?** Untuk siapa kita melakukannya?

> Pengguna utama Hitachi Astemo SRC

Siapa saja yang terlibat?

> Pengadaan Hitachi Astemo/Konsultasi SupplyOn

### **Matriks AIM**

### Apa yang harus kita capai dalam waktu yang disediakan?

- > Menjelaskan logika aplikasi umum (5-10 menit)
- > Menjelaskan proyek dan fungsi SRC
- > Mendiskusikan struktur RFQ dan proses pembuatannya
- > Menjelaskan fungsi SRC
- > Menjawab pertanyaan terbuka

### Apa kriteria yang akan digunakan untuk mengukur hasil?

- > Pelatihan Pengguna Utama telah dilakukan
- > Pertanyaan telah terjawab
- > Video & Presentasi dibagikan dengan Hitachi Astemo





Hasil akhir



# Pelatihan Pengguna Utama SRC – Proses & Logika

Your Supply Chain Empowered. Connected. Visible. End-to-End.

## Pengadaan SupplyOn - Alur RfX Klasik

Konsep solusi: proses elektronik berkelanjutan dari permintaan hingga kontrak





# Pengadaan SupplyOn

Struktur aplikasi pengadaan dibandingkan dengan dokumen penawaran harga





# Pengadaan SupplyOn

Templat Rfx Pengadaan - Arsitektur Dasar & Alur Konten (data)

### Solusi Pengadaan SupplyOn - Elemen RfQ dari proyek hingga kontrak

1 - Proyek/Level BoM



SUPPLYON | 7

## Pengadaan SupplyOn - Konsep Templat Hitachi Astemo untuk Peluncuran

Templat RfX Pengadaan untuk Suku Cadang Mekanik/Elektronik











# Panduan Singkat – "Cara membuat RfX"

Ringkasnya - Ikhtisar untuk Persiapan Hingga Aktivasi

Your Supply Chain Empowered. Connected. Visible. End-to-End.

## Pengadaan – "Panduan Singkat": Menyiapkan & Mengirim RfQ – 1/9



				Act as substitute
My requests Requests of colleague	es All requests Sourcing Lis	t Templates Projects	Tasks	
ID, name, part number	Search Reset search			Create new request -
Advanced Search				Table profiles:   START DATE
Name	▼ ID ▼ Changed by	Last modified Sort.	Status 🐨 Bids 🐨 Time left	Project Discussions 👻
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Download Excel file				
0 requests Select all   Deselect all		Rows per page 10 💌		First Previous   Page 1 of 1   Next Last

- Setelah akses login 1. Pengadaan SupplyOn
- Tab "my requests" (permintaan 2. saya) berisi semua RfQ yang Anda miliki
- Klik pada tab "Templates" 3. (Templat): menyediakan semua templat RfQ yang tersedia untuk langsung memilih templat & mulai bekerja

Permintaan dapat dimulai sebagai alternatif dengan tombol "Create new request" (Buat permintaan baru)

### << Yang akan Anda lihat!

Kotak masuk (tabel ikhtisar RfQ)

- RfQ dan berbagai versi
- rincian waktu
- status

Log Out



## Pengadaan – "Panduan Singkat": Menyiapkan & Mengirim RfQ – 2/9

SUPPLYON SupplyOn Services	▼ News Administration ▼ More ▼	trg-B. Fischer AG (DEMO COMPANY) - Schoenemann Christian [BUYER] Log Out								
My SupplyOn > Purchasing > Sourcing : Templates: Published templates You will find all templates from which you can create requests here. Act as substitute										
My requests Requests of colleagues	All requests Sourcing List Templates Projects Tasks	Act as substitute								
Published templates My templates	Templates last used									
Name	Filt. 🔄 Type 🔄 Changed by 💽 Last change	ed on Sort. 🐨 Available for 🕞 Customizable 👻								
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5 Create request Copy										
1 template	Rows per page 10 💌	First Previous   Page 1 of 1   Next Last								

4. Pilih templat yang diperlukan dari tabel dan klik kotak centang untuk aktivasi

5. Klik "Create Request" (Buat Permintaan)

### Pengadaan – "Panduan Singkat": Menyiapkan & Mengirim RfQ – 3/9

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Quality Manager: Buyer, Sigfried     7 Request Details     Visible for suppliers.     * Add / Modify Items []     Request Name*: My First RIX     Request ID: Not yet assigned     Start Date, Time*: @ 312022 @ 11:59 PM ♥   Customer:     I: 59 PM ♥     Contact:     Schoenemann, Christian [E ♥]     Attachments:        Droon file(a) here	Project:	Select project	~							
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hari sebelum penutupan otomatis RfX, pemasok akan diingatkan untuk memberikan penawaran "Send bid overview.." (Kirim ikhtisar penawaran..) = pembeli menerima e-mail dengan tabel ringkasal Jang meon jukkan 13 status penawaran dari semua pemasok

Bagian "Request details" (Rincian

permintaan) akan terbuka...

(dibagikan dengan kolega & pemasok)

Anda juga dapat menambahkan dokumen

dengan menggunakan fungsi unggah atau

Kolom yang ditandai dengan "\*" wajib diisi.

Jika tidak mengisi validasi sebelum mengirim, RfX akan gagal dan permintaan

8. Pilih opsi yang Anda sukai untuk menyesuaikan pengaturan e-mail

**"On incoming bids" (Pada tawaran yang masuk)** = pembeli mendapatkan e-mail setelah pemasok memberikan penawaran

"Remind supplier ..." (Ingatkan pemasok ...) = X

6. Isi kolom internal (tidak bisa dilihat oleh pemasok)

7. Isi elemen publik

seret & lepas

harus disesuaikan

A)

B)

otomatis

•

### Pengadaan – "Panduan Singkat": Menyiapkan & Mengirim RfQ – 4/9

upplyOn > Sourcing : My requests > 1	(	Draft): Request details								
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# 09. Klik pada tab "Add / modify items" (Tambahkan/ubah item) untuk membuka bagian daftar item 10. Buka "items" (item) 11. Isi semua detail yang terkait Anda hanya dapat mengisi kolom sisi pembelian Putih = publik & dibagikan dengan kolega + pemasok Kuning = informasi internal, tidak dibagikan dengan pemasok Abu-abu = kolom pemasok, hanya dapat diisi dengan menggunakan login sisi

diisi dengan menggunakan login sisi penjualan

### 12. Selanjutnya masuk ke tab CBS

- CBS = Lembar Rincian Biaya (Cost Breakdown Sheet)
- Tab menampilkan nama yang dimasukkan ke kolom nama item (di sini: 10)

14

### Pengadaan – "Panduan Singkat": Menyiapkan & Mengirim RfQ – 5/9

SUPPLYON SupplyOn Services V News Adm	ninistration	More	•							trg-B. Fischer	AG (DEMO COMPANY	) - Schoenemann Ct	nristian [BUYER Log Ou
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,		Request End	Date	8/31/2022					Supplier Incoterms				
6		Item Name (P	Part Number)	10					Supplier Production Loca	ation			
		SOP							Description			my Part Description	
		Quantity		100					Lead Time Serial Parts (v	weeks)			
		Quantity Type	•	Peak Volume					Bid Currency			EUR	
10		Project deman	nd over life-time	2,023					Price unit			1	
									part weight complete par	t (in g)			
13													
14 Request Quote Details													- 10 C
16 Material Related Cost													
18								Sub-S	upplier				
19 Material Related Cost (Raw Material, Components, External Proce	ssing)	Material /	Component Sub-supplier					Cost p	er UoM				
20 Material-Type		Materia	al-Name Sub Supplier	Name of Sub-supplier	Country of Origin	Used Quantity per Piece	Unit of Meas.	Amount	Bid Currency	Price Base [EUR/Material Unit]	Material Surcharge [EUR/kg]	Total Price excl. Scrap [per Price Unit]	Scrap Rat
21									EUR	0.000		0.000	
22									EUR	0.000		0.000	
23									EUR	0.000		0.000	-
24 4													Þ
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Lembar CBS yang terhubung ditampilkan ..

13. Centang dan/atau isi kolom sisi pembelian (misalnya warna hijau) jika tersedia\*.

- (misalnya) Hijau = publik & dibagikan dengan kolega + pemasok.
   Tidak dapat disesuaikan oleh pemasok
- (misalnya) Kuning = kolom pemasok

14. Klik "OK" untuk kembali ke "Request details" (Rincian permintaan)

\* tergantung pada definisi CBS

15

## Pengadaan – "Panduan Singkat": Menyiapkan & Mengirim RfQ – 6/9

SUPPLYON SupplyOn Services V News Administration V	<ul><li>Berikut ini yang dapat Anda undang</li><li>pemasok yang terdaftar</li></ul>
My SupplyOn > Purchasing > Sourcing : Templates: Published templates > Create RFQ: Sup Create RFQ	<ul><li>pemasok yang tidak terdaftar</li><li>kolega</li></ul>
Request details Add / modify items Suppliers & Colleagues Response	15. Masuk ke tab "Supplier & Colleagues" (Pemasok & Kolega)
Invite suppliers Supply On Services  News Administration More  trg-B. Fischer AG (DEMO COMPANY) - Schoenemann Christian [BUYER] Log Out	<ul><li>16. Cari dengan menggunakan nama perusahaan pemasok. (Tanda bintang (*) didukung) &amp; klik "Search" (Cari)</li></ul>
My SupplyOn > Purchasing > Sourcing : Templates: Published templates > Create RFQ: Suppliers & Colleagues > Invite suppliers: Add suppliers Invite suppliers	17. Daftar pemasok yang terdeteksi ditampilkan. Pilih yang relevan
OK       Add suppliers     Add supplier distribution list     Invited suppliers       BUSH     16     Search	18. Klik "Add to ,invited suppliers`" (Tambahkan ke, pemasok yang diundang)
Search in  Company Contact Advanced Search	19lalu klik OK
Name       Sort ©       Business relation       ©       Supplier reference ID       ©       City       ©       Corporate Group       ©       Contact         17       trg-BUSH Inc. (DEMO COMPANY)       Sourcing e-mail       999022002       Barcelona       ES       BUSH Inc. (DEMO COMPANY)       Gracia, Lucas, Garcia, Miguel         18       Add to 'Invited suppliers'       Add to 'Invited suppliers'       E       E       Bush Inc. (DEMO COMPANY)       Gracia, Lucas, Garcia, Miguel	
1 Supplier Select all       Rows per page 10 r       First Previous   Page 1 of 1   Next Last         19       OK	Keterangan: Harap hanya menggunakan pemasok uji yang disediakan untuk perusahaan Anda

SUPPLYÓN ) | 16

### Pengadaan – "Panduan Singkat": Menyiapkan & Mengirim RfQ – 7/9

My SupplyOn > Purchasing > Sourcing : Templates: Published templates > (	
You have invited 1 supplier(s). Create RFQ      Request Add / modify Suppliers &     Colleagues      More ▼      SUPPLYON SupplyOn Services ▼ News Administration ▼ More ▼      My SupplyOn > Purchasing > Sourcing : Templates: Published templates > Create RFQ: Suppliers & Colleagues > Im     Invite suppliers     OK      Add suppliers Add supplier distribution list Invited suppliers	
Create RFQ         Request       Add / modify         Suppliers         My SupplyOn         SupplyOn         SupplyOn         My SupplyOn         Purchasing > Sourcing : Templates: Published templates > Create RFQ: Suppliers & Colleagues > Im         Invite suppliers         OK         Add suppliers         Add suppliers	
Request Add / modify   Suppliers   Invite suppliers   SUPPLYON   SupplyOn Services   News   Administration   More   My SupplyOn > Purchasing > Sourcing : Templates: Published templates > Create RFQ: Suppliers & Colleagues > Im Invite suppliers OK Add suppliers Add supplier distribution list Invited suppliers	
Request Add/modify Suppliers & Colleagues         Invite suppliers         SUPPLYON       SupplyOn Services ▼       News       Administration ▼       More ▼         My SupplyOn > Purchasing > Sourcing : Templates: Published templates > Create RFQ: Suppliers & Colleagues > Im         Invite suppliers         OK	
Invite suppliers         SUPPLYON       SupplyOn Services       News       Administration       More         My SupplyOn > Purchasing > Sourcing : Templates: Published templates > Create RFQ: Suppliers & Colleagues > Im         Invite suppliers         OK         Add suppliers       Add supplier distribution list       Invited suppliers	
Image: SupplyOn       SupplyOn       SupplyOn       News       Administration       More         My SupplyOn > Purchasing > Sourcing : Templates: Published templates > Create RFQ: Suppliers & Colleagues > In         Invite suppliers         OK         Add suppliers       Add supplier distribution list       Invited suppliers	
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My SupplyOn > Purchasing > Sourcing : Templates: Published templates > Create RFQ: Suppliers & Colleagues > In Invite suppliers OK Add suppliers Add supplier distribution list Invited suppliers	
Add suppliers       Add supplier distribution list       Invited suppliers	
Add suppliers Add supplier distribution list invited suppliers	
me@me.com Search Reset search	
Search in  Company  Contact	
Advanced Search	
There are no matches for your search for "me@me.com".	
me@me.com 22 Add to invited suppliers Cancel	
23 ОК	

Pemasok yang *tidak terdaftar* juga dapat ditambahkan ke RfQ. Silakan kembali ke kolom pencarian....

21. Masukkan alamat e-mail tervalidasi dari seseorang atau kotak pos di sisi pemasok (misalnya <u>me@me.com</u>) & klik "Search" (Cari)

Jika kontak tersebut baru di platform, baris tambahan akan ditambahkan ke antarmuka.

22./23. Konfirmasi "Add to ,invited suppliers`" (Tambahkan ke, pemasok yang diundang) & kemudian klik OK

Catatan: untuk pengujian, alamat email perusahaan pribadi Anda dapat digunakan untuk membuat simulasi pemasok.

| 17

### Pengadaan – "Panduan Singkat": Menyiapkan & Mengirim RfQ – 8/9

nd colleagues Add group	of colleagues Assigne					
r bfischer	Search					
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My SupplyOn > Purch Create personal group Find colleagues	asing > Sourcing : Template of colleagues Add group of colleag	s: Published temp	ned colleagues	oliers & Colleagues > Invite colleagues: Find o	colleagues	Log
My SupplyOn > Purch Create personal group Find colleagues Buyer bfischer schuster	asing > Sourcing : Template of colleagues	s: Published temp jues Assig Search Re	hed colleagues	Diers & Colleagues > Invite colleagues: Find o	colleagues  Help and support   Print   Mess	Log
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My SupplyOn > Purch Create personal group Find colleagues Buyer bfischer schuster Name 21 Buyer, bfischer schu	Add group of colleagues	s: Published temp jues Assig Search Re Function	ned colleagues eset search U Department SupplyOn PRE-	Note ▼  Pliers & Colleagues > Invite colleagues: Find c  OK  E-mail SALES, demo-scenario@supplyon.com	Company trg-B. Fischer AG (DEMO COMPANY	Log sage to suppo
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My SupplyOn > Purch Create personal group Find colleagues Buyer bfischer schuster Name 21 Buyer, bfischer schu Buyer, bfischer schu	Add group of colleagues	s: Published temp nues Assig Search Re Function	Administration V  Index Service RFQ: Supplyon PRE- SupplyO	Note ▼  Pliers & Colleagues > Invite colleagues: Find c  OK  E-mail SALES, demo-scenario@supplyon.com SALES demo-scenario@supplyon.com	Company trg-B. Fischer AG (DEMO COMPANY trg-B. Fischer AG (DEMO COMPANY	Log sage to suppo

SUPPLYO

Selain itu, Anda mungkin perlu mengundang kolega. Orang yang diundang dapat mengakses RfQ

20. Cari dengan memasukkan nama

(pengguna). (Tanda bintang (\*) didukung) & klik "Search" (Cari)...

21. Daftar kolega yang terdeteksi ditampilkan. Pilih yang relevan dengan menetapkan bendera...

22. Klik "Add" (Tambahkan)...

Setelah itu, Anda akan diarahkan kembali ke layar "Suppliers & Colleagues" (Pemasok & Kolega).

(baca atau tulis)

23. ...lalu OK

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### Pengadaan – "Panduan Singkat": Menyiapkan & Mengirim RfQ – 9/9

SUPPLYON SupplyOn Services V News	Administration ▼ More ▼		trg-B. Fischer AG (DEMO	COMPANY) - Schoenemann Christian [BUYER] Log Out
My SupplyOn > Purchasing > Sourcing : Templates: Published templa	tes > Create RFQ: Suppliers & Colleague	S	<b>9</b> 1	Help and support   Print   Message to support
A B O	Send request Save as draft	Back More <b>•</b>		
Request details         Add / modify items         Suppliers & Colleagues	Response Bid Status Evaluation	Awarding & Quality	Awarding confirmation	Contract creation
Invite suppliers			Collapse 🚹	Response options
Company, e-mail, supplier ID Search	<ul> <li>Add or change supplier d</li> <li>Save as supplier distribut</li> <li>Change invited suppliers</li> </ul> D v Business Contacts NDA action	istribution lists ion list vate( y Mgmt. Cock y	End date, time	<ul> <li>Seller has to bid on the requested quantity.</li> <li>Seller is allowed to bid on his modified quantity.</li> </ul>
trg-BUSH Inc. (DEMO COMPANY) 999022002	Sourcing Contacts	Link		Alternative bid allowed
1 Supplier Suppliers with E-mail Access	Rows per page 10 💌	First Previous	Page 1 of 1   Next Last	Request currency     EUR       Alternative currencies allowed
E-mail	Sort. 🔽 N	DA activatec <b>⊸</b> End dat	e, time 🗨	E-Mail Notifications
me@me.com				On incoming bids
Invited Colleagues			Collapse	Remind supplier 3 V days before end date
Name,E-Mail Search	Send bid overview to buyer 1 v days before end date			
Invited Colleagues: Buyer, bfischer jones (Read) Gabel, Elke (Write) Invited Groups: DEMO GROUP (Read)				
24	Send request Save as draft	Back More •		

#### HASIL:

### RfQ siap dikirim..

- A) Informasi header tetap
- B) Informasi rincian produk tetap
- C) Pihak-pihak yang relevan ditambahkan
  - pemasok yang terdaftar
  - pemasok yang tidak terdaftar
  - kolega

# 25. Klik "Send request" (Kirim permintaan)



# Panduan Singkat – "Cara Mengunggah Informasi Proyek"

Petunjuk Langkah demi Langkah untuk Pengunggahan Proyek

Your Supply Chain Empowered. Connected. Visible. End-to-End.

## Pengadaan – "Panduan Singkat": Unggah Proyek – 1/4

Projects	1. Download Project Template		
+ Create new project Download Excel file	Download template Upload project		
Q Name Search	Reset search Advanced search		
Project name	~ Responsible	✓ Created on ↑ ✓ Changed by	✓ Last modified ✓ Status ✓ Access ✓
Hitachi Tesla Project	Aprin, Roman	11/3/2023 1:25 PM CET Aprin, Roman	11/3/2023 1:34 PM CET Active Administrator
Hitachi Tesla Project	Aprin, Roman	11/1/2023 4:23 PM CET Aprin, Roman	11/1/2023 4:23 PM CET Active Administrator
Hitachi Tesla Project	Aprin, Roman	10/26/2023 8:22 AM CEST Aprin, Roman	10/26/2023 8:22 AM CEST Active Administrator
Hitachi Tesla Project	Aprin, Roman	10/25/2023 4:28 PM CEST Aprin, Roman	10/25/2023 4:28 PM CEST Draft Administrator
Hitachi Tesla Project	Aprin, Roman	10/25/2023 4:03 PM CEST Aprin, Roman	10/25/2023 4:04 PM CEST Active Administrator
Test Project ····	Aprin, Roman	10/25/2023 4:02 PM CEST Aprin, Roman	10/25/2023 4:02 PM CEST Active Administrator
Hitachi Tesla Project_2	Aprin, Roman	10/25/2023 1:38 PM CEST Aprin, Roman	10/25/2023 1:38 PM CEST Active Administrator
Hitachi Tesla Project V1	Aprin, Roman	9/21/2023 8:16 AM CEST Aprin, Roman	10/16/2023 2:50 PM CEST Active Administrator
Hitachi Tesla Project	Aprin, Roman	9/14/2023 11:52 AM CEST Aprin, Roman	9/14/2023 2:26 PM CEST Active Administrator
9 project(s)		Rows per page 10 🗸	

### Langkah 1:

- Akses Area Proyek SRC
- Unduh Templat Proyek



## Pengadaan – "Panduan Singkat": Unggah Proyek – 2/4

												Annual	Annual
Project details											Annual	Annual Compone	Annual Component
Project name*	Number	Dent Number	Description Ma	0-1	Out Catanan	Category	Duine Hurit	0		Unit of	Unit of Component	Unit of Component Volume SO	Unit of Component Volume SOP +
Description	Number	Part Number	Drawing No.	Category	Sub Category	Buyer	Price Unit	Quantity		measure	Measure Volume SOP	Measure Volume SOP 1	Measure Volume SOP T
Product Code*	2												
Type of Purchase	3												
Product Group*	4												
Product Part Number (Customer)	5												
Vehicle*	6												
RFQ Classification*	7												
Vehicle Market*	8												
Base Model Code	. 9												
Sales Price Incoterms*	10												
RFQ Raw Material Price Condition*	11												
	12												
	14												
	15												
	16												
	17												
	18												
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	21												
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	26												
	27												
	28												
	. 29												
	${}  \rightarrow  $	Project details	Project bill of r	naterials items	5 (+)						: (	•	: •
	-								_				

### Langkah 2:

- Buka Templat Proyek
- Berikan Informasi Proyek & Simpan



### Pengadaan – "Panduan Singkat": Unggah Proyek – 3/4

Projects	3. Upload Proj Template	ect				
+ Create new project	Download Excel file Download template Upload project	]				
Q Name	Search Reset search Advanced search					
Project name	~ Responsible	<ul> <li>✓ Created on ↑</li> </ul>	Changed by	✓ Last modified ✓	Status v	Access ~
Hitachi Tesla Project 🛛 …	Aprin, Roman	11/3/2023 1:25 PM CET	Aprin, Roman	11/3/2023 1:34 PM CET	Active A	Administrator
Hitachi Tesla Project	Aprin, Roman	11/1/2023 4:23 PM CET	Aprin, Roman	11/1/2023 4:23 PM CET	Active A	Administrator
Hitachi Tesla Project	Aprin, Roman	10/26/2023 8:22 AM CEST	Aprin, Roman	10/26/2023 8:22 AM CEST	Active A	dministrator
Hitachi Tesla Project	Aprin, Roman	10/25/2023 4:28 PM CEST	Aprin, Roman	10/25/2023 4:28 PM CEST	Draft A	dministrator
Hitachi Tesla Project	Aprin, Roman	10/25/2023 4:03 PM CEST	Aprin, Roman	10/25/2023 4:04 PM CEST	Active A	Administrator
Test Project	Aprin, Roman	10/25/2023 4:02 PM CEST	Aprin, Roman	10/25/2023 4:02 PM CEST	Active A	Administrator
Hitachi Tesla Project_2 ····	Aprin, Roman	10/25/2023 1:38 PM CEST	Aprin, Roman	10/25/2023 1:38 PM CEST	Active A	Administrator
Hitachi Tesla Project V1	Aprin, Roman	9/21/2023 8:16 AM CEST	Aprin, Roman	10/16/2023 2:50 PM CEST	Active A	dministrator
Hitachi Tesla Project	Aprin, Roman	9/14/2023 11:52 AM CEST	Aprin, Roman	9/14/2023 2:26 PM CEST	Active A	dministrator
9 project(s)			Rows per page 10 💌			

### Langkah 3:

- Klik pada "Upload Project" (Unggah Proyek)
- Tambahkan Templat Proyek sebagai file xlsx.

🕂 Add			



## Pengadaan – "Panduan Singkat": Unggah Proyek – 4/4

Hitachi Tesla Project									
						Save and back Save	Download Excel file	Cancel	
Project details	Bill of materials	Requests	Participant						
Project name*:	Hitachi Tesla Project								
Description:									
Product Code*:	12						Type of Purchase:	Type of Purchase 1	1
Product Group*:	Product Group 2	*					Product Part Number (Customer):	12	]
Vehicle*:	12						RFQ Classification*:	New Project	-
Vehicle Market*:	12						Base Model Code:	12	
Sales Price Incoterms*:	12						RFQ Raw Material Price Condition*:	e 12	
BC Fam No*:	12						Award Feasibility (%)*:	12	
Customer Name*:	Daihatsu	~					Customer Production Site*:	12	]
Astemo BD/BU*:	Astemo BD/BU 1	*					Flexibility of Production	12	
							[Customer]:		
RFQ Background*:	12								
Product Name*:	12						Main Plant:	· · · · · · · · · · · · · · · · · · ·	
							Frontend Plant:	•	•
Product Part Number (Astemo):	12						Backend Plant:		1
Region*:	Asia	~					Product RFQ due date:	11/22/2023	9
Requested Payment Terms:	3	•					Request Incoterms:	DAP Bolton Plant	i i

### Langkah 4:

• Cek Informasi Proyek





